## ANALYSIS OF COMPETENCE, LEADERSHIP STYLE, AND COMPENSATION IN THE BANDUNG CITY PASAR BERMARTABAT

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### ANALYSIS OF COMPETENCE, LEADERSHIP STYLE, AND COMPENSATION IN THE BANDUNG CITY PASAR BERMARTABAT

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#### ABSTRACT

Human Resources is one of the most important elements in a company because HR is the key determinant of the progress or decline of a company. Changes in technology and various existing dynamics cause increasingly fierce competition. This study aims to determine the effect of Supportive Leadership Style, Compensation and Competence on employee performance at Bandung City Pasar Bermartabat. The distribution of the questionnaire was 73 respondents using google form. This research uses a quantitative study with multiple regression analysis method and uses the SPSS25 program. The results showed the Supportive Leadership Style, Compensation and Competence influence the performance of employees in PD. Pasar Bermartabat Kota Bandung.

Keywords: Leadership Style, Compensation, Competence, Performance

#### ABSTRAK

Sumber Daya Manusia merupakan salah satu elemen terpenting dalam suatu perusahaan karena SDM merupakan kunci penentu maju atau mundurnya suatu perusahaan. Perubahan teknologi dan berbagai dinamika yang ada menyebabkan persaingan semakin ketat. Penelitian ini bertujuan untuk mengetahui pengaruh Gaya Kepemimpinan Supportive, Kompensasi dan Kompetensi terhadap Kinerja Pegawai di Pasar Bermartabat Kota Bandung. Penyebaran kuesioner sebanyak 73 responden menggunakan google form. Penelitian ini menggunakan studi kuantitatif dengan metode analisis regresi berganda dan menggunakan program SPSS25. Hasil penelitian menunjukkan Gaya Kepemimpinan Mendukung, Kompensasi dan Kompetensi berpengaruh terhadap kinerja karyawan di PD. Pasar Bermartabat Kota Bandung.

Kata Kunci : Gaya Kepemimpinan, Kompensasi, Kompetensi, Kinerja

#### 1. INTRODUCTION

The Indonesian economy is currently in decline due to the Covid-19 virus, that entered Indonesia in early 2020. Minister of Finance Sri Mulyani projected economic growth in 2020 to range from minus 1.7% to minus 2.2%. (Yovanda, 2021). The government's economic growth projections is equivalent to that of international institutions. The impact of Covid-19 pandemic will overshadow Indonesia's economic growth in 2021. Some people believe the turbulence will end because of high hopes for a Covid-19 vaccine as the main game changer. Several domestic and international financial institutions have issued economic forecasts for 2021. Furthermore, the country's real GDP is predicted to rise by 4.8 percent in 2021 and 6 percent in 2022. This projection is supported by strong policy support. The Indonesian economy is currently in decline due to the Covid-19 virus, that entered Indonesia in early 2020. Minister of Finance Sri Mulyani projected economic growth in 2020 to range from minus 1.7% to minus 2.2%. (Yovanda, 2021). The government's economic growth projections is equivalent to that of international institutions. The impact of the Covid-19 pandemic will still overshadow Indonesia's economic growth 2021. Some people believe the

turbulence will end because of high hopes for a Covid-19 vaccine as the main game changer. Several domestic and international financial institutions have issued economic forecasts for 2021. Furthermore, the country's real GDP is predicted to rise by 4.8 percent in 2021 and 6 percent in 2022. This projection is supported by strong policy support.

One of the most important elements in improving the performance of a company is human resources (HR) because HR is a determinant of the progress or decline of a company. Changes in technology and various existing dynamics cause increasingly fierce competition. Therefore, all companies want to have potential human resources to improve company performance. PD. Dignified Market of Bandung City is one of the Regional Owned Enterprises of the City of Bandung which is engaged in the traditional market service sector. The Covid-19 pandemic has had a major impact on companies. During pandemic, PD. The Bandung City Dignity Market experienced a decrease in income by more than 50%. The decline in revenue occurred in early April 2020 which reached 50% but in August 2020 there was the worst decline in history which was the worst condition for the company so that many employees were paid only 50% because the company had

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to reduce costs.

Employee performance in a company is extremely crucial because the better the employees' performance, the better the company's quality and competence to achieve the desired goals. Almost all companies experienced a decline in performance during the Covid-19 pandemic, especially when measured using financial performance (such as sales and profit levels), but employees must always perform well, work according to the job desk, and show initiative. If the employee's performance degrades, so will the company's quality. Employees must, of course, perform to the best of their ability in order to achieve organizational goals. Employee performance is an important factor for institutions to consider because it can affect the achievement of organizational goals and progress in a constantly changing global competition. The results obtained in accordance with organizational standards demonstrate performance. Employee satisfaction, among other things, can influence good performance. Performance is defined as the execution of a plan with resources that have the ability, competence, motivation, and interests to carry it out (Wibowo, 2013, p.4). The ability to create confidence and support among subordinates so that organizational goals can be achieved, and supportive leadership style is one of the leadership styles. Leadership style, according to (Afrizal, 2015), is a behavioral norm used by a person to influence the behavior of others. While using participatory leadership, the leader creates a workplace that motivates organizational members to work as hard as they can.

Apart from the participatory leadership style, another factor that influences performance job and satisfaction is the need for competence. Competence is defined as the ability required to improve fundamental abilities and perform at a higher level. According to (Candra & Fatimah, 2020), a person's competence is the foundation of an effective individual's and superior performance in a job. An employee who possesses high competency in terms of knowledge, skills, abilities, and attitudes relevant to the position he holds is always motivated to work effectively, efficiently, and productively. This occurs because the employee in question's competence is increasingly capable of carrying out the tasks assigned to him, and because the success of an organization is influenced by the organization's existing resources, both human and financial resources. According to Afrizal (2015), supportive leadership influences employee

performance. Moreover, supportive leadership styles have an impact on employee motivation. Employees will be more enthusiastic about their work as a result of the leadership style, which will lead to improved performance. Septerina and Irawati (2018) discovered that compensation has an effect on performance. This is also supported by Poluakan, Runtuwene, and Sambul's research (2019). Competence has an effect on employee performance, according to research by (Candra & Fatimah, 2020); (Pongoh, Mananeke, & Sendo, 2018); and (Rafiie, Azis, & Idris, 2018). The goal of this study is to examine the impact of supportive leadership style and compensation on the performance of Bandung City Dignified Market employees.

#### 2. RESEARCH METHOD

Individuals or factions that are being studied. In accordance with the research objectives, the population must have limitations and characteristics (Priyatno, 2014). This study's population is male Bandung City Dignified Market Employees who work as field staff.

According to (Sugiyono, 2017), the sample is a subset of the population in terms of number and characteristics. The writer helps determine the research sample in this research using a

nonprobability sampling technique blended with a purposive sampling method. In this study, the pretest sample size was 30 people. This study's data collection method is a survey, which is carried out by distributing questionnaires both directly indirectly (via google form) by providing statements that respondents can fill out. The data will be primary research data obtained using a Likert scale with choices ranging from 1 to 5. Purposive sampling was used in this study; according to (Sugiyono, 2017), purposive sampling is a data sampling technique based specific considerations. This study's sample criteria are: Dignified Market employees in the field (painting, assembling, etc.)

Respondents aged 21-40, at least 2 years working, staff level There were 73 people who took part in this study.

## 3. RESULT AND DISCUSSION Hypothesis testing Coefficient of Partial Regression (ttest)

The multiple linear regression t-test was used to determine whether the independent variables Supportive Leadership Style (GK), Compensation (KOM), and Competence (KOMP) had a significant effect on the dependent variable Performance (KI). T table can be

searched in the statistical table at significance level 0.05 by first determining the degrees of freedom, namely df = n - k = 73 - 4 = 69, so that the t table  $(df_1) = t$  table (69, 0.05)

The multiple linear regression t-test was used to see if the independent variables Supportive Leadership Style (GK), Compensation (KOM), and Competence (KOMP) had any effect on the dependent variable Performance (KI). T table can be searched in the statistical table at significance level 0.05 by first determining the degrees of freedom, namely df = n - k = 73 - 4 = 69, so that the t table (df,) = t table can be found (69, 0.05):

- 1. The t-count value of the Supportive Leadership Style (GK) variable is 2.823, which is greater than the t-table value of 1.998. Furthermore, the sig value in the table is 0.06, which is higher than the t table value of 0.07. This indicates that the Supportive Leadership Style (GK) variable has a partial effect on the Employee Performance (KI) variable. As a consequence, Ho is rejected.
- 2. In the Compensation variable, the tcount value of 2.217 is greater than

- the t-table value of 1.996. The sig value is 0.030, which is far less than 0.05. This shows that the Compensation variable has a partial effect on the Employee Performance variable (KI). As an outcome, Ho is rejected.
- 3. According to the Competency variable (KOMP), the t-count value of 6.670 is greater than the t-table value of 1.998. The level of significance is 0.00, which is less than 0.07. This demonstrates that the Competency variable has a significant partial effect on the Employee Performance (KI) variable. As a result, it is possible to deduce that Ho is rejected.

### Test for Coefficient of Determination (R2)

The coefficient of determination test is used to determine how much the variables of Supportive Leadership Style (GK), Compensation (KOM), and Competence (KOMP) influence Performance (KI). The coefficient of determination analysis results can be seen below.

Tabel 1. Hasil Uji Koefisien Determinasi R<sup>2</sup> Model Summarv

Model	R	R Square	Adjusted R Square	Std. Error of	the Estimate 1
	.794a	.626	.613	2.367	
a.	Predictors:		(Constant),		TotalX3,

#### TotalX2, TotalX1

Table 1 displays the R2 value of 0.628 (62.8%), indicating the contribution of the independent variable to the dependent variable, with the remaining 37.2% influenced by variables outside of this study. 0.611 (61.1%) is the adjusted R2 value. This demonstrates that the independent variables of supportive leadership style, compensation, competence have a 61.1% influence on the dependent variable of employee performance, with the remaining 38.9% influenced by variables not included in this study.

The regression analysis test is used to see if there is a link between the dependent variable (dependent) employee performance (KI) and the independent variables (independent) supportive leadership style (GK), compensation (KOM), and competence (KOMP). Because there are three independent variables in this study, the regression analysis used in this study is multiple variables regression. These leadership (GK), supportive style compensation (KOM), and competence (KOMP).

#### KI = -2,501 + 0,293 GK + 0,309 KOM + 0,695 KOMP

Total X1 The regression analysis test is used to see if there is a link

between variable the dependent (dependent) employee performance (KI) and the independent variables (independent) supportive leadership style compensation (KOM), (GK), competence (KOMP). Because there are three independent variables in this study, the regression analysis used in this study is multiple regression. These variables are supportive leadership style (GK), compensation (KOM), and competence (KOMP):

- 1. The constant of -2.501 means that if all the independent variables are 0, then the employee's performance is -2.501.
- 2. The supportive leadership style variable does have a regression coefficient of 0.293, which means that if the supportive leadership style increases by one unit, the employee's performance will increase by 0.293 units if the other independent variables remain constant.
- 3. The compensation variable has a regression coefficient of 0.309, which means that if compensation increases by one unit, the employee's performance will increase by 0.309 units if the other independent variables remain constant.
- The competency variable has a regression coefficient of 0.695, which means that if the competency

increases by one unit, the employee's performance will increase by 0.695 units, assuming the other independent variables remain constant.

#### Discussion

Working honestly will affect worker performance in the Pasar Bermartabat after testing the previous sub-sub on the dimension of personal nature..

#### Employee Performance is Affected by Leadership Style

According to the results of the previous chapter's research, leadership style has a significant effect on employee performance, with a t-count of 2.821 that is greater than the t-table of 1.996 and a sig value of 0.006 that is 0.05 implying that the Supportive Leadership Style affects employee performance..

The study's results suggest that leaders who continuously support and encourage their subordinates will inspire them to complete their work well and perform well. The results of this study are in line with research conducted by (Afrizal, 2015), which states that a supportive leadership style impacts employee performance.

## Employee Performance Is Influenced by Compensation

Based on the study's findings,

compensation has a significant effect on employee performance, with a t-count of 2.217, which is greater than 1.996, and a sig value of 0.030, which is less than 0.05, indicating that compensation has an effect on performance. Because it is closely related to welfare, the results show that appropriate compensation will improve employee performance. In order to improve employee performance and achieve company goals, the company and management must always pay attention to compensation. This research is consistent with the findings of (Hoke, Tewal, & Suma, 2018); (Septerina & Irawati, 2018); (Qustolani, 2017); and (Poluakan, Runtuwene, & Sambul, 2017). 2019) that states that pay has an impact on employee performance.

## Employee Performance Is Influenced by Competence

According to the study's findings, competence has an effect on employee performance, with a t-count of 6.670 and a t-table of 1.996, the value of sig 0.000 0.05 indicating that competence has an effect on performance.

The findings revealed that the higher the level of competence possessed by employees, the higher their performance. As a result, businesses must improve employee competencies through various trainings. The study's findings are consistent with research by (Candra &

Fatimah, 2020); (Pongoh, Mananeke, & Sendo. 2018); and (Rafiie, Azis, & Idris, 2018) indicating that competence influences employee performance.

#### 4. CONCLUSION

The study's conclusion is how influential the Supportive Leadership Style, Compensation, and Competence are on the Performance of Bermartabat Employees. The following are the study's findings: Employee performance is affected by supportive leadership style, compensation, and competence.

#### Suggestion

To assist future research that wants to conduct research with the same title or with similar variables, the researcher makes some suggestions for considering intervening variables, such as employee satisfaction or employee motivation.

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